

# LOVE, COMMUNITY & COMMERCIAL REAL ESTATE

## RE/MAX All Keys Commercial Real Estate

Love is a force of nature, which can be as gentle as planting a seed or as startling as a flash of lightning. It can lay dormant underground or pour down from the skies. For the two couples of the RE/MAX All Keys Real Estate Commercial Team, it did both.

Greg and Rosanne Dully have known each other since 1982. Of course, they had different last names then. Rosanne was 6 years old and Greg was 12, a world apart in those young years when Greg only acknowledged her as his little sister's best friend.

They grew up together yet separate in Point Pleasant Beach, New Jersey, a coastal town similar to the Keys. Greg eventually moved away and didn't see Rosanne for 10 years until he met her again at his sister's wedding.

That wedding led to their own, and they are celebrating 23 years together. The Dullys went into real estate 20 years ago, moved to the Keys 9 years ago, and teamed up with the Skomps to form the RE/MAX Commercial Team 5 years ago.

The Skomp's love story emerged from a different force of nature. A force that was not subtle nor slow.

Curtis Skomp moved from Indiana to the Keys with his family when he was 15 years old. His dad purchased a marina on Long Key, where Curtis worked until he graduated from Coral Shores with the Class of '82.

In 1994, Mariana was visiting the Keys for the first time from Lima, Peru, when she met Curtis Skomp at a party. She didn't return to Peru, turning her two-week vacation into a lifetime.

Curtis and Mariana married in 1997. The couple restored a historic home originally built in 1916 by Flagler Railroad Company, known as the Bridge Tender's House. It has been their home for the last 28 years.

Curtis continued investing in commercial real estate and eventually opened his own real estate firm, RE/MAX All Keys Real Estate. Last year, the company merged with RE/MAX Advanced Realty in Miami to further grow its network.

The RE/MAX All Keys Commercial Team is known as a force of nature on its own, regularly brokering multi-million-dollar commercial deals throughout the Keys.

In 2022, they contracted and sold

over \$85 million in commercial real estate, including the Cabana Club, Grassy Key Marina, Hurricane Harbor Marina, the Sun & Thunder Radio Station, the new location of the Italian Food Company, and several other prime commercial properties.

RE/MAX All Keys and its sister company, RE/MAX Advanced, have a huge network of local buyers and sellers, as well as national and international connections. Curtis has been a Certified Commercial Investment Member (which is known as the Ph.D. of commercial real estate) for over 20 years, giving him access to a massive network of elite commercial agents throughout the U.S.

The RE/MAX Commercial Team is also involved in the community, including as Chamber of Commerce members and annual Platinum Sponsors of the Key Largo Lighted Boat Parade.

Greg serves as a Deacon and is on the Board of Directors at First Baptist Church of Islamorada, where Rosanne helps with the church's community outreach programs. Greg also serves as Chairman of the Land Acquisition Committee and Achievable Housing Community for the Village of Islamorada.

The RE/MAX All Keys Commercial Real Estate Team specializes in all things commercial, including restaurants, resorts, marinas, multi-family, hotels, RV & mobile home parks, and many mixed-use properties.

The team makes it a point not just to sell the Keys lifestyle but to enjoy it. It's why they all settled in the Keys, after all. It's also why they pride themselves on helping others thrive in the Keys.



*Jerrica Mah is a writer, Army wife, and freelance book editor who loves to travel vicariously through stories.*